

HARDCAT

SUBJECT MATTER EXPERTS WORKING WITH GOVERNMENT TO MAXIMISE ASSET VALUE

HARDCAT, THE COMPANY, THE CULTURE

Hardcat is a wholly Australian owned, private company with all software development and administration conducted in Hardcat's head office in South Melbourne, Victoria. For over 30 years Hardcat has provided tracking solutions to all manner of commercial and government organisations in 120 countries across the globe. Our software is competently supplied, serviced, and supported by our Melbourne office, and globally via offices in USA, UK and South Africa, and more broadly via our specialty partners across Europe and Asia.

Hardcat has taken the humble asset register and developed a highly refined discipline with the principal ambition of maximising the derived value of asset investments while maintaining a full governance trail of movements and custodianship.

Hardcat's success is built upon the core values of **passion**, **respect**, and **commitment** which we demand to deliver **excellence**. Hardcat truly takes asset management and derives asset intelligence.

PEDIGREE

Already, users in Australia's Federal Government – including Department of Agriculture & Water Resources and the Department of Foreign Affairs & Trade – are enjoying the power and simplicity of the Hardcat solution suite. Hardcat is the preferred asset management solution for most Australia Police Departments, many State Government agencies and many Defence Departments across the globe.

In recent times, Hardcat has delivered a superior complete fixed assets system, including an interface to Oracle E-Business Suite for the World Trade Organisation (WTO) in Geneva, Switzerland, and earlier, asset and tool calibration comprising an interface to the SmartStream ERP for the Organisation for the Prohibition of Chemical Weapons (OPCW) in The Hague, Netherlands.

Our record of success is long and enviable.

HARDCAT LEBOSI®

ENTERPRISE ASSET MANAGEMENT SOLUTION

The Hardcat Lebosì product represents the future of our business, and will continue to exhibit organic growth in breadth and depth of capability around supplying full life-cycle management of assets from requisition, through purchasing, depreciation, maintenance, chain of custodianship, right through to ultimate disposal, and encompassing a complete audit history.



All the while, we continue to meet ever-changing expectations and requirements related to governance and compliance issues (eg. IFRS and cross-jurisdictional reporting concerns). We categorise these as ‘need to know’ and ‘duty to disclose’ information and we are nimble in address such needs.

UX

The Lebosi application user experience is tailored to satisfy the requirements of the users’ role. The interface dynamically adjusts to display only relevant data and functional options for the logged in user. Such a design philosophy means that Hardcat Lebosi® represents the leading edge in software simplicity, and enables us to deliver complete solution in days, not months.

The benefit for government departments looking to maximise efficiency, is a proficient and productive workforce requiring minimal training.

OFF THE SHELF

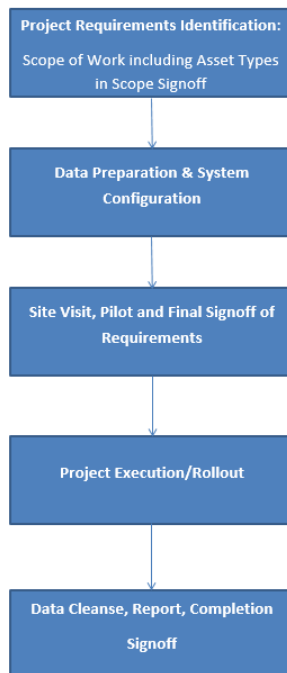
Our solutions are many, varied, and complete, but critically, Hardcat software solutions are not bespoke. It’s our considered position that a commercial, off-the-shelf (COTS) asset and inventory product represents supreme value as:

- Our Software is highly configurable to meet specific Asset Management user requirements
- Hardcat reduces the risk in aligning requirements, execution, timing, cost and expectations
- Software advances made in our product suite benefit all customers
- Customers are empowered to concentrate on core competencies rather than engaging in specialised software engineering endeavours
- Our software solutions are live and proven

Certainly there are occurrences of acutely customised interfaces for very specific customer integration requirements and Hardcat are well equipped for these, however we treat these efforts as exceptional to ensure that the bulk of our effort is expended on delivering a highly-configurable base system.

IMPLEMENTATION

The Hardcat Project Implementation System was designed to ensure that business objectives are met within the defined cost, time and quality constraints.



Hardcat has the experience of implementing thousands of asset management solutions for our customers worldwide, while improving and maturing the process for the benefit of our future customers.

Hardcat manage and maintain an ISO 9001:2008 JAS-ANZ certified quality management system. A major focus of the QMS standard relates to customer satisfaction and as such our framework ensures open communication channels are maintained which allows for continuous feedback and improvement throughout the life of the project.

The most important deliverables of our project methodology continue to be:

- Flexibility
- Collaboration
- Feedback
- Transparency
- Spreading accountability and responsibility
- Product/service focussed delivery

Our project delivery methodology is a multi-stage plan with well defined, planned, executed and measurable milestones.

The Hardcat Project Implementation System is designed to ensure project success.

LEBOSI.CLOUD

In terms of server infrastructure, our technology vision is about offering deployment options, and so Software as a Service is very much at the forefront of our thinking. SaaS brings options in application hosting (cloud or on-prem.), but perhaps even more appealing, is the option for organisations to reprioritise capex implementations as ongoing, opex engagements.

Lebosi.Cloud means solution delivery options.

TECHNOLOGIES

Cloud application-enabling technologies such as Azure Active Directory (AAD) and AWS Managed Active Directory Services make secure, tightly integrated cloud-delivered application a possibility for enterprise.

We are acutely conscious of Government needs to host in Protected Cloud conditions and we are capable of attuning our solution to be compliant under the varied security and data sovereignty demands of all jurisdictions.

FLEXIBLE PRICING

SaaS is every bit about flexible, operational budget (opex) pricing, as it is about infrastructure and deployment options. The Lebosi solution was born in the cloud and inherently makes provision for an agreeable pricing model covering software licencing, software assurance, and potentially, hosting and infrastructure expenses.

From inception, Hardcat products necessarily embrace system interoperability and this is achieved by a suite of powerful tools and techniques. Out of the box, Hardcat provides users with a powerful import and export capability. Imports/exports can be scheduled to meet data synchronisation requirements.

Hardcat has experience integrating to the largest and smallest packages, from ERPs to small, bespoke accounting systems and even hardware auto-discovery tools.

For more complex, tighter integrations, Hardcat provides a number of seamless integration options via any combination of:

- Third party integration tools such as Microsoft Biztalk or IBM's WebSphere.
- .NET
- Message Queuing (MSMQ)
- XML
- Excel
- Text Files i.e. Comma Delimited
- Web Services

All software components of the Hardcat solution suite are designed to provide superior asset management capabilities which can stand alone or complement wider reaching ERP and finance systems such as SAP, Oracle, Technology One, SmartStream, and Sage, among others.