

HARDCAT

Delivering Asset Certainty



www.hardcat.com

HARDCAT



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ABOUT HARDCAT

Hardcat Pty Ltd is an Australian owned Software and Services company, with our headquarters based in Melbourne, Victoria. We pioneered Asset Management and since our inception in 1986, our sole focus has been to be a world leader in innovative asset and evidence management and tracking solutions.

Today we are a global enterprise, trusted by over 2000 of the world's most prestigious corporate and government organisations in more than 120 countries. We work in partnership with our customers, wherever they are, to deliver better outcomes. Our solutions manage in excess of \$15 billion of assets. We are proud of our achievements but also very aware that a company's culture must be constantly nurtured to ensure there is equality and opportunity for all.

Our Enterprise Asset Management Solutions [EAMS] have been providing much needed impetus to large enterprises and government organisations in their Digital Transformation journey.

Hardcat solutions incorporate the latest in Barcode and RFID technology in both fixed and mobile readers. Clients using Hardcat solutions have reported dramatic cost and time savings of up to 98% which directly translates into bottom line results.

OUR VALUES

Certainty, Trust, Innovative and Flexible are the values that are hard-wired into Hardcat's DNA and serve as guiding principles for continuous improvement on our product, the way we serve our customers and how we contribute to a safe and healthy planet.

OUR SOLUTION

Hardcat's Enterprise Asset Management Solution Lebosi® is used by organisations as diverse as Defence, Law Enforcement, Fire and Emergency Services, Healthcare and Aged Care, Education, Hotels and Resorts, Telecommunications, Manufacturing, Mining, Oil and Gas, Building and Construction, Information Technology and Government delivering accountability and significantly improving profitability by offering real-time visibility of all types of assets.

Many of our clients use ERP systems like SAP, Oracle, etc. that incorporate asset management modules. However, they have chosen to use Hardcat Solutions and have reported significant reduction in time, increased efficiency and complete asset traceability.





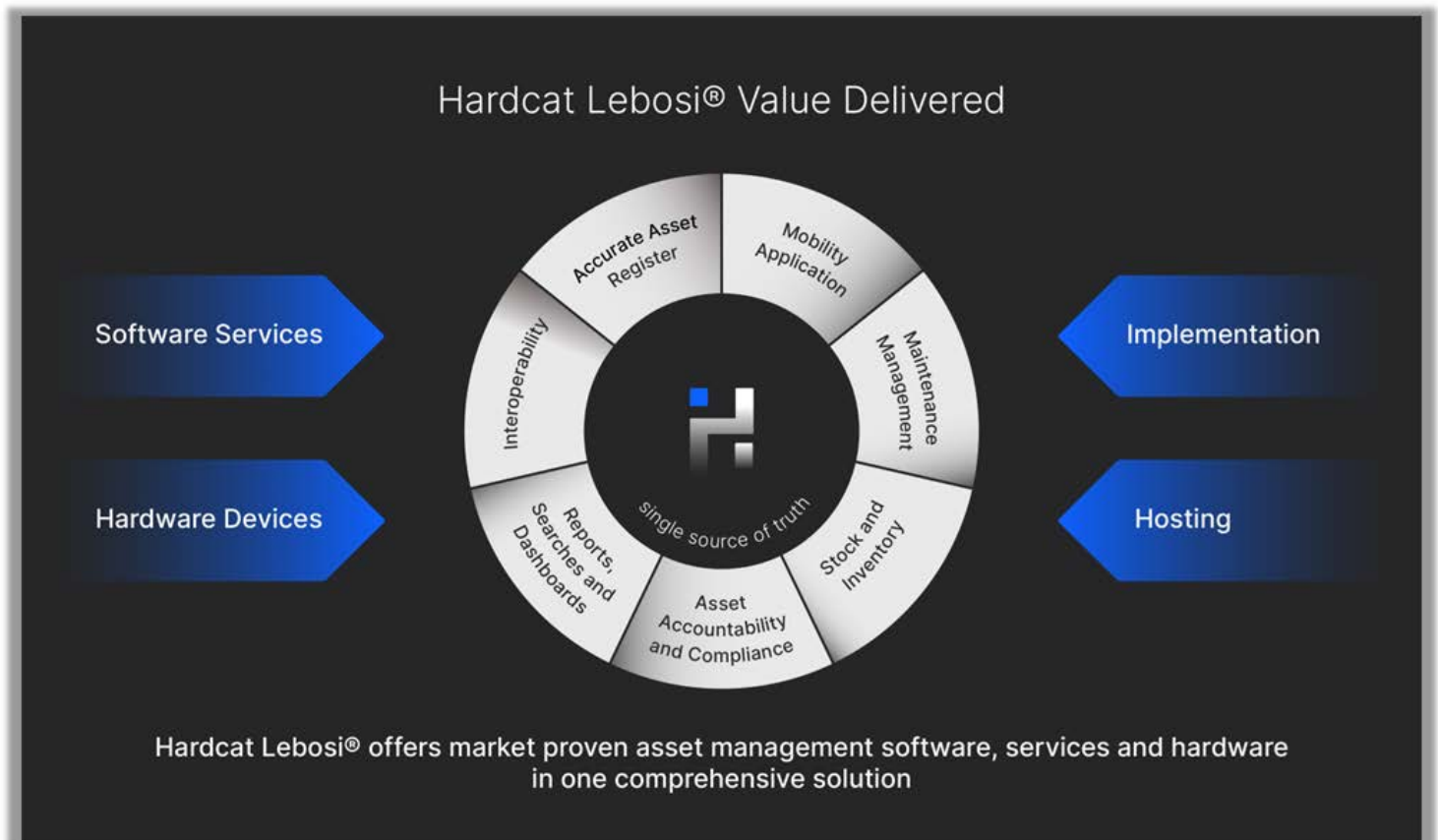
WHAT WE DELIVER

We deliver Actionable Intelligence when certainty matters, which helps our customers, not only meet their compliance obligations, but also enables them to produce proof of compliance when required. Our extensive expertise and unique ability to manage 'different' and 'varied' asset classes and evidence types is the reason why no competition comes even close to the advanced capability and capacity of our solution.

Hardcat is ISO 55000 Compliant which means an additional layer of reliance and confidence that our Software will not let you down. It is further proof that Hardcat is doing the right things to achieve reliability and success for its customers.

Hardcat EAMS has several smarts built into the Software which offers control over the chain of custody of all your high-value and critical assets, both fixed and mobile. The advanced tagging and tracking capability ensures you will never lose an asset. Alerts for preventative maintenance saves you from unnecessary downtime.

Hardcat is proud of the fact that many of our customers have maintained using Hardcat for more than 20 years, compared to the average life of software being approximately seven years. We continually enhance our software to meet new customer and industry requirements and are constantly raising the bar for best-in-class asset management solutions. One of the key benefits of using Hardcat is the significant reduction in time and increased efficiency thereby outweighing the initial investments.





SOME OF THE BENEFITS:

- Fraction of the cost of equivalent large ERP systems.
- Quick and easy to set-up and tailor to meet customer requirements.
- Robust, established technology, proven in diverse markets and industry sectors.
- Industry standard architecture providing effortless data sharing and dissemination.
- One powerful database that can be segregated for different uses or projects.
- Simple user interface allowing a short learning curve.
- Modular and affordable implementation options.
- Serious pedigree with reputable clients in over 121 countries.
- GIS mapping integration allows users to see asset locations and maintenance works.
- Access security allows restricted views e.g. user cannot see financial information.
- Complete audit trail showing before and after values: ability to retrace steps.
- Powerful Boolean search allowing rapid and relevant access to all data fields.
- RFID and QR Code ready.
- Scalable and configurable.
- Smooth integration with other systems and products.
- Ability to generate reporting outcomes to demonstrate Compliance.





Example of a direct translation of benefits to bottom line is shown in the table below:

Activity	Hours Saved Per Year Per Branch
Audit time reduced	240
Transfer equipment between branches	40
Reduced training time	40
Reduced IT support costs	100
Reduced current annual maintenance costs	60
Reduced purchasing	200
Staff movement between branches	40
Personnel leaving the organisation	40
Self-audit	300
Reduced time looking for assets	200
Reduced inventory requirements	30
Ensure critical spares/inventory controls uptime	50
Reduced time for decisions/governance information	80
Total Hours Saved	1,420

At an average rate of \$100 per hour, the hours saved in just one branch equates to \$142,000. This organisation has 14 branches, so the total savings per year as a result of using Hardcat Asset Management was nearly \$2 Million.

Feedback from CEO of this organisation “*what took one week before, now only takes minutes*”





WE BRING THE IDEAS AND THE CAPABILITIES

Hardcat allows asset-intensive organisations to see higher levels of reliability, safety, and sustainability while also reducing costs.

Field Workforce Teams

Best available Mobile App technology for teams in the field. With disconnected state for off-line capabilities where wireless (mobile or Wi-Fi) connection is not available.

Intuitive Navigation

Find what you are looking for quickly with easy-to-use dashboards and hyper links to reduce navigation clicks to complete a single operation.

Integration Capabilities

Seamless integration with existing systems helps create a unified asset management ecosystem, facilitating more informed decision-making and better resource allocation.

Compliance and Regulatory Support

Designed to support compliance and regulatory needs, helping organisations meet industry standards and requirements.

Work Orders

Plan, schedule, execute and document work performed. Generate work orders for a set date as a reminder of planned projects. Filter the job orders by maintenance areas and know who is following up on an order already created.

Digital Transformation

Digital technology for asset life cycle management, focused on optimising the overall lifetime performance of asset are twice as likely to report performance improvements in reliability and productivity.

Improving Productivity

Supports asset-intensive industries to manage large quantities of asset data. Maintenance history reports predict equipment failure minimising unplanned downtime.

Configurable Analytics and Reporting

Tools for scheduling, mobility, calibration, and environmental and health monitoring. Easy to be customised and strong for reporting. Saving time on generating reports of activities with the freedom to create any customisable query.

Keep Data Up-To-Date

Use dashboard tools and reports to alert you to data issues as they arise, making it easier to keep asset data up-to-date and accurate.

Planned & Reactive Maintenance

Schedule preventive maintenance activities for equipment to help prevent unexpected breakdowns as well as ensure compliance with regulators. Provides monitoring, maintenance and reliability data in a single platform. Ability to interface with many services and systems.

User-Friendliness

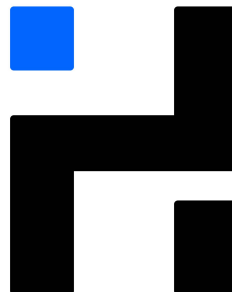
Quick adoption by employees, leading to higher data accuracy, faster asset processing times, and reduced chances of errors in asset management activities.

Effective Inventory Management

Control and manage spare parts and inventory. Visibility into inventory levels, stock movements, and reorder points. Helping organisations optimise inventory levels, reduce stock-outs, and streamline processes.

Customisable Configuration

Adapt to existing processes and easily integrate it into operations, streamlining asset management tasks and increasing overall efficiency.





WHAT OUR CLIENTS HAVE TO SAY

"Hardcat Lebosi software solution is utilised by Victoria Police enterprise wide across all stations and various specialist units to manage the issue/return and servicing of all operational equipment, whilst ensuring officer qualifications and impairments are checked for validity. Hardcat Lebosi provides a mechanism to conduct daily station audits and Armoury bi-annual state audits of firearms, ensuring early detection of misplaced critical assets."

Victoria Police (Australia)

"We now have the cleanest asset data set in our history. Previously what took weeks to find out where critical assets were located, now only takes minutes. Our staff love the Hardcat system, and the quality and professionalism of the organisation makes them feel supported and engaged".

South Australia Country Fire Service (Australia)

"I had looked at several other packages, and this one blew the others away!"

University of Phoenix (USA)

"Hardcat is economical, easy to use, and full of standard and optional features."

EY Ernst & Young (Australia)

"When you use a system in a theatre of war, it has to be 100% solid, that was our major consideration in choosing Hardcat."

Ministry of Defence - MOD (UK)

"I believe Hardcat could become the next best thing since Excel for businesses."

McClain Consulting (USA)

"The upgrade went very smooth. Thanks again for a great product."

inChord Communications (USA)

"We are very pleased with Hardcat, and believe we made the best choice."

DeKalb County Board Of Health (USA)

"All assets are now accounted for, there is less need to provision new assets. The US Navy was able to free up its precious resources and reassign them accordingly."

US Navy AMEWAS (USA)

"We have now eliminated paper-based systems to make the generation and management of planned preventative maintenance work orders easier, allowing for job requests to be processed quickly, especially during malfunctions or incidents requiring urgent repairs."

Royal Melbourne Hospital (Australia)

"This integration of digital technology into our business and ways of working will result in fundamental changes to how we operate to deliver better value to our Customer. The right technologies coupled with the right people, processes and operations will give our organisation the ability to adapt quickly to opportunities, meet new and evolving business needs, and drive future growth and innovation."

BAE Systems Australia HCFP (Australia)

"Must also (again) comment on the timeliness of response. Less than an hour, even though I accidentally logged the call to the incorrect portal. Unbelievable!"

Department Parliamentary Library (Australia)

"With the Hardcat system now fully up and running, the Agency now have clear visibility of their various medical equipment and their whereabouts."

Medical Supplies Agency, MOD (UK)

"Our Hardcat solution manages assets, stock and maintenance requirements. Hardcat has taken us into the 21st century."

Australian Unity Aged Care (Australia)

"Initially, we were only going to use Hardcat for tracking assets in the O2 and our office sites. But we pre-empted the fact that we would require detailed reports on the assets we 'owned' and on its life cycle, so we needed to be prepared for the disposal and re-deployment of assets after completion of the dome's construction."

The O2 stadium (UK)

"We built a detailed and exact inventory of all components being used in the synchrotron, to enable capture and tracking of non-asset stock inventories where required."

The Australian Synchrotron (Australia)





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Hardcat solutions have been chosen by more than 2,000 of the world's most prestigious corporate and government bodies in 121 countries around the world.

Join our list of satisfied clients who have already performed your due diligence for you. No one else has our credentials or credibility when it comes to asset management solutions.

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