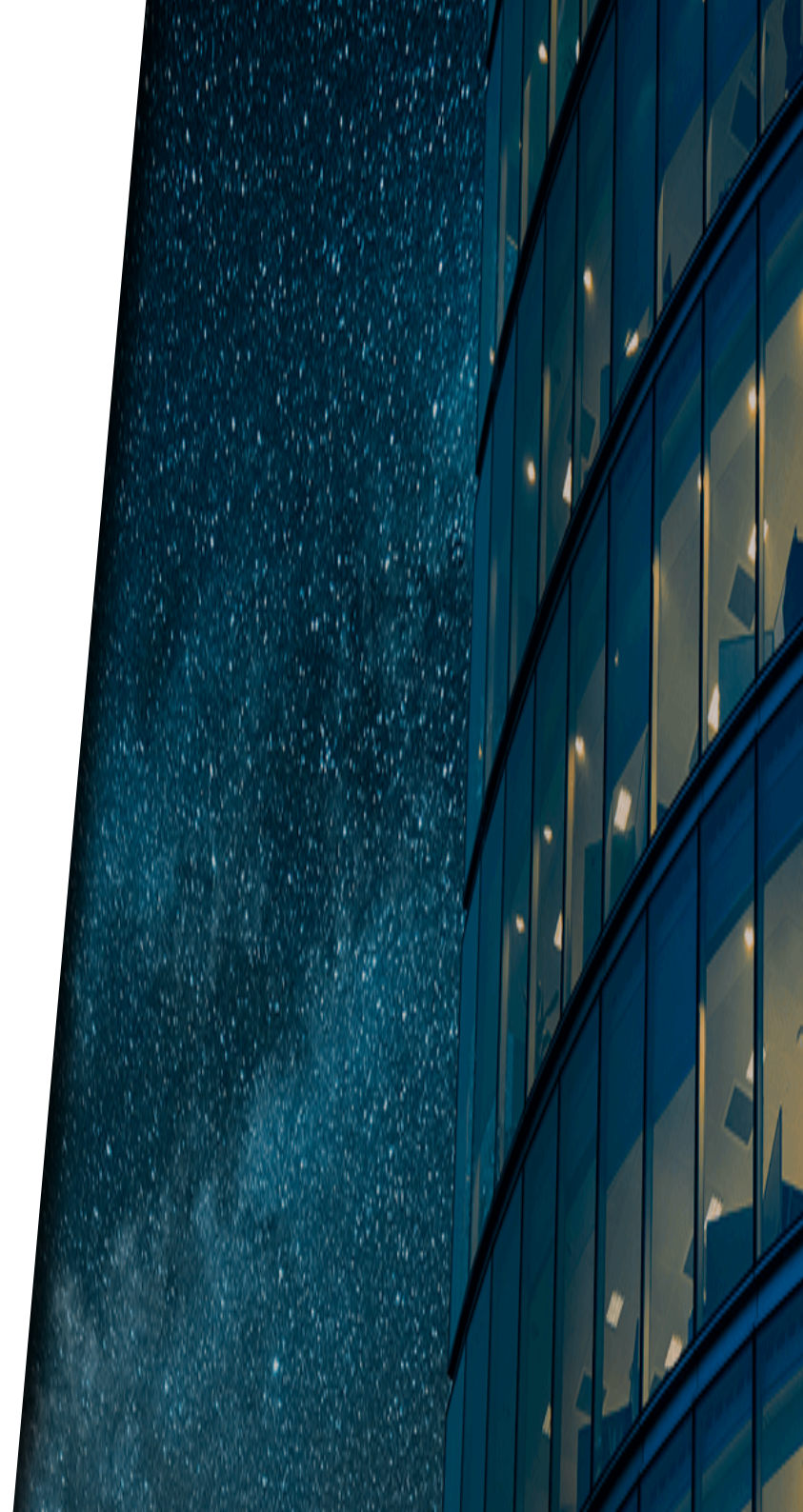




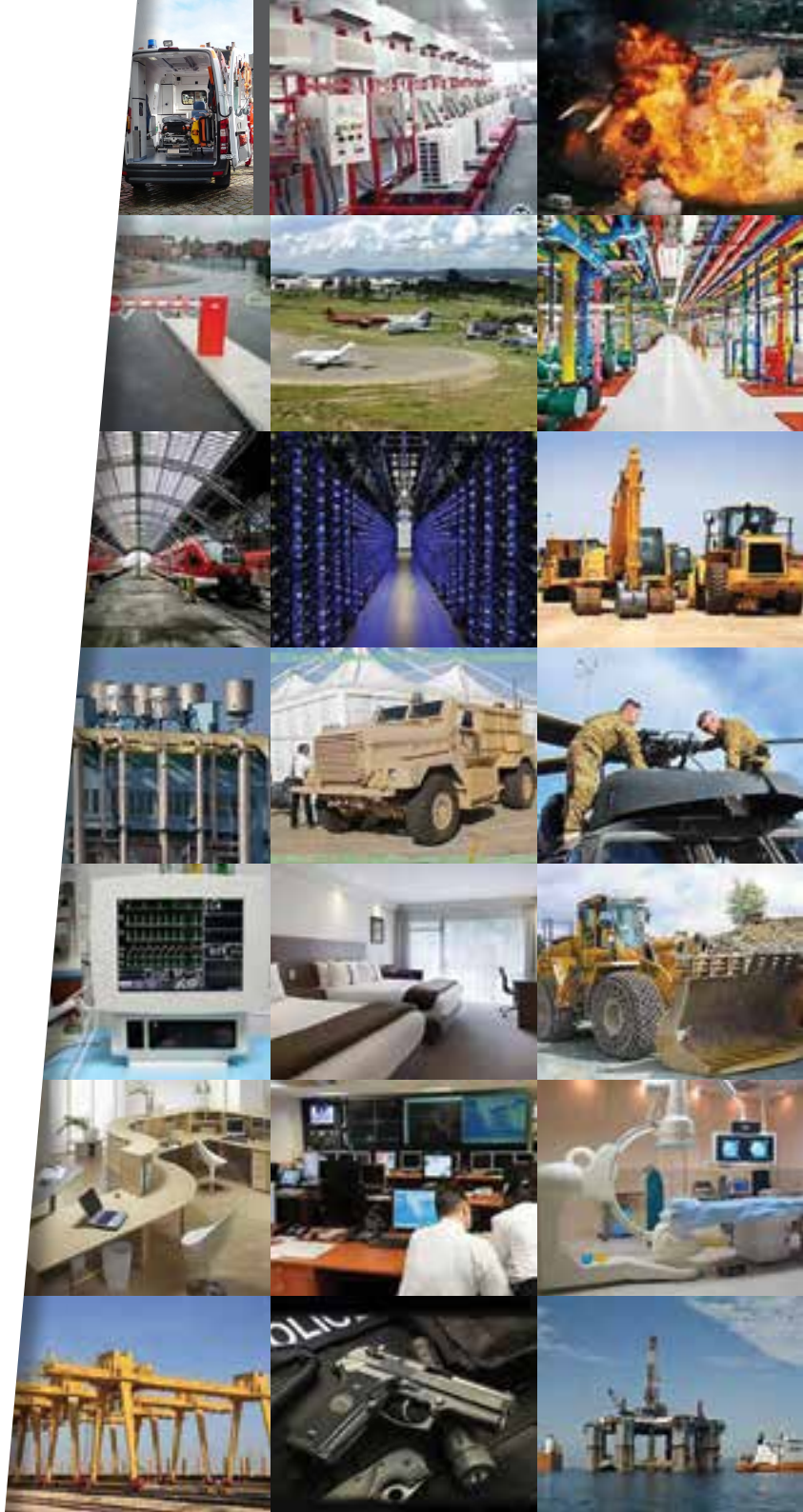
Hardcat Asset Management

**Compliments your current
environment**



CONTENT

What Does Hardcat Do?	3
Why Choose Hardcat?	4
Tailor the Solution to Suit your Requirements	5
Asset Register Module	6
Barcode and RFID Module	7
Preventative Maintenance Module	8
Depreciation Module	9
Help Desk Module	10
Stock Module	11
Procurement Module	12
Web Module	13
Smartphone and Tablet Application	14
Google Maps Application	15
Integration Tools Application	16
Software Discovery Application	17
Data Capture, Audit and Reconciliation Services	18
Barcode and RFID Hardware	19
What our Clients Say	20
Strength in Numbers	21
Return on Investment	23



WHAT DOES HARDCAT DO?

Our concept is about unlocking asset knowledge and turning it into significant value.

Hardcat's proven asset management solution delivers measurable value and major cost savings to organisations by providing a comprehensive and structured approach to the long term management of assets, from valuation, purchase and operation, to the sale of assets to enable efficient and effective delivery of services in line with your strategic objectives.

- ASSET CAPTURE, AUDIT AND RECONCILIATION SERVICES
- CALIBRATIONS / INSPECTIONS
- ASSET TRACKING
- DEPRECIATION / FINANCE MANAGEMENT
- INCIDENT MANAGEMENT
- ASSET LIFE-CYCLE MANAGEMENT
- MRO / SPARE PARTS / CONSUMABLES MANAGEMENT
- PURCHASE ORDER MANAGEMENT
- PROACTIVE AND PLANNED MAINTENANCE
- SOFTWARE DISCOVERY AND LICENSING CONTROL
- ISSUE AND RETURN OF EQUIPMENT
- API INTEGRATION
(EXPOSE ASSET DATA TO SAP, ORACLE, SHAREPOINT, MAXIMO ETC)
- MULTI-PLATFORM
(CLIENT, VIRTUAL TERMINAL, WEB, PDA, SMARTPHONE)

WHY CHOOSE HARDCAT?

Fraction of the cost of equivalent large ERP systems

Quick and easy to set-up and tailor to meet customer requirements

Robust, established technology, proven in theatres of war

Industry standard architecture providing effortless data sharing and dissemination

One powerful database that can be segregated for different uses or projects

Simple interface allowing a short learning curve

Modular and affordable implementation options – use as a ‘precise’ system or an enterprise solution

Serious pedigree with clients in over 120 countries

Specialists in asset management over 30 years – ‘it’s all we do!’

Google Maps allowing the user to see asset locations as well as maintenance works

Access security allows restricted views e.g. user cannot see financial information

Complete audit trail showing before and after values: ability to retrace steps – ISO 55000 compliant

Powerful Boolean search allowing rapid and relevant access to all data fields

REDUCED OPERATIONAL COSTS

By using Hardcat to document the IT asset profile of a large tertiary education establishment, operational costs were reduced by 25% which equated to a saving of \$400,000 pa.

SAVE WITH CONTRACT CONSOLIDATION

In the same establishment, by simply understanding the varied asset base and then consolidating supplier contracts, procurement savings of over \$1.5M were realised.

INCREASED DEPRECIATION REBATES

A large Government establishment found one third more depreciable assets than were stated in the corporate asset register by using Hardcat audit tools.

REDUCED AUDIT TIME

In 2010, a state police force conducted the first statewide audit of firearms in over 20 years failed to locate close to 200 weapons. The missing guns were explained as accounting errors and not actual cases of mislaid firearms. Hardcat audit tools reduced the time to undertake a station audit from weeks to hours

SAVINGS IN PROCUREMENT PROCESS

For a world leading Zoo, Hardcat assisted in identifying one-third more air conditioners than they thought they possessed, which allowed them to review their procurement processes, streamlining their supplier and product selection

MISSING EQUIPMENT FOUND

For a large power station, an equipment audit using Hardcat identified \$450K worth of missing equipment

OVERSPENDING HIGHLIGHTED

A utility organisation using Hardcat to measure equipment assignments raised the issue: “Why do we have over 8 items of welding equipment for each boiler-man? It’s a waste!

ENSURED VALIDITY

A SAP based organization uses Hardcat to perform regular audits and ensure the data contained within SAP is correct and current

TAILOR THE SOLUTION TO MATCH YOUR REQUIREMENTS

Hardcat's Asset Management System is modular, making implementation flexible and affordable.

At the heart of the Hardcat system is a powerful Asset Register Module. This provides the foundation from which process control and compliance can be extended with the addition of optional Hardcat modules and interfaces.

And should you need someone to just do it for you, we offer the service of performing a Data Capture, Audit and Reconciliation for you.

Ask Hardcat about our special offer to supply additional modules and applications to your current Hardcat environment.

HARDCAT ASSET MANAGEMENT SYSTEM



POWERFUL ASSET KNOWLEDGE AT YOUR FINGERTIPS

The Asset Register Module is the core of the Hardcat Asset Management System, and provides the foundation for optional add-on modules to extend functionality.

It's designed to collect and deliver in-depth information through easy to use and easy to customise features.

Information can be recorded into any of the following categories, as well as sub-categories which can be created to suit your management needs:

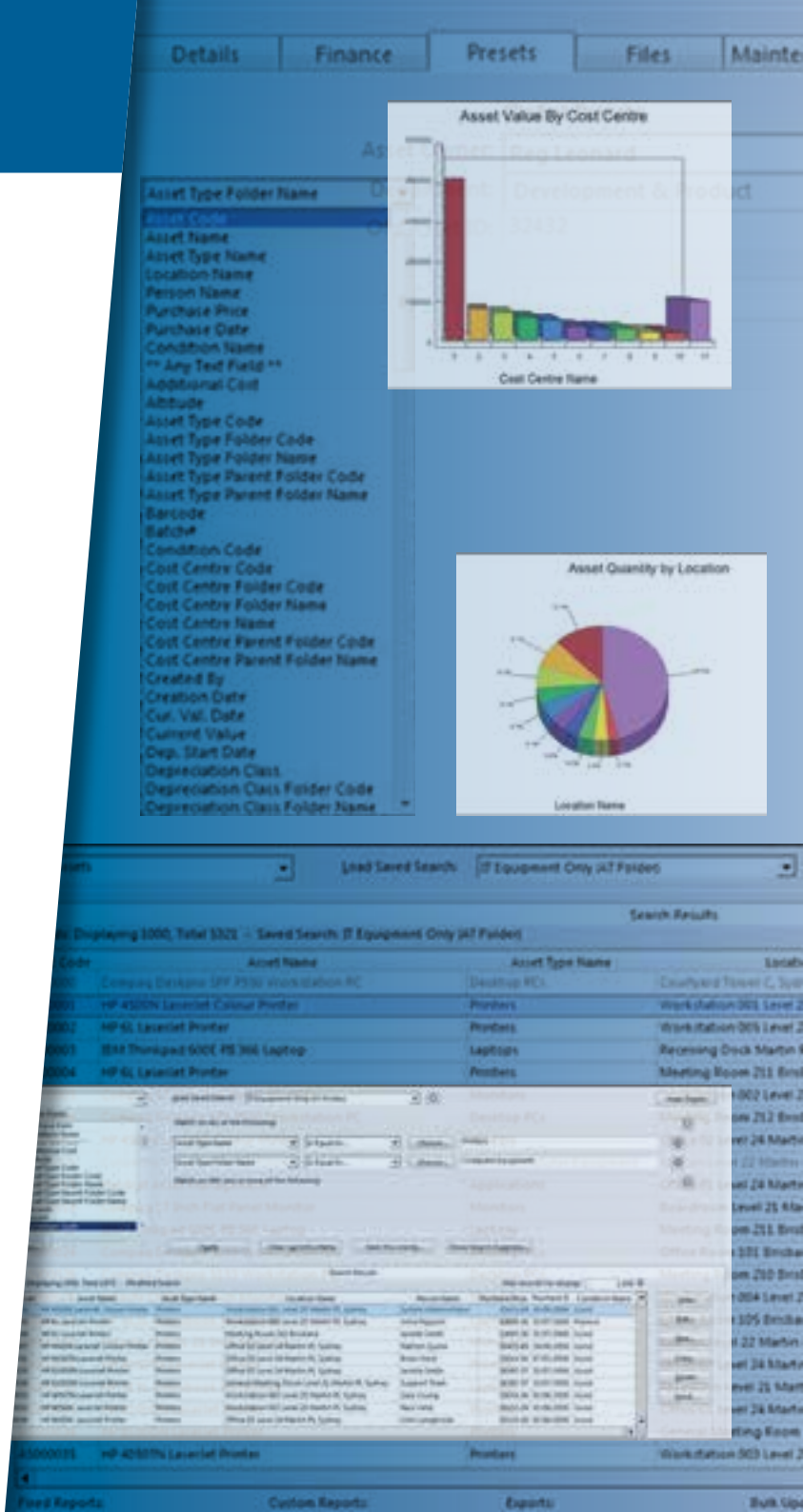
- Product description
- Asset type
- Supplier
- Location
- Cost or profit center or customer name
- Employee/owner
- Leased/owned
- Asset condition
- Purchase price
- Insurance value
- Warranty information
- End of life
- Global user definable fields for all assets
- As well as 9,999 user definable fields per asset type

Detailed reporting is at your fingertips. There are hundreds of standard reports within Hardcat.

As well as these out-of-the-box reports, the user is able to create custom reports incorporating any field within Hardcat, even user defined fields.

- Return on investment
- Costs and risks
- Productivity
- Asset-related decision making
- Asset service delivery responsiveness and revenue
- Cost of ownership

The asset register module can handle any type of asset as well as any attribute associated with that asset type. Why don't you put us to the test?



AUTOMATE YOUR ASSET AUDITS AND IMPROVE ACCURACY

By automating time intensive audits and data collection, the Hardcat Barcoding Module offers a fast, accurate and discreet method of identifying fixed and portable assets - from desks, chairs and large mainframe computers, to fax machines, photocopiers, modems, PCs, portables and mobile phones.

Information is recorded via a hand-held barcode reader running an application called “**CatScan**” specially designed by Hardcat to enable the system user to collect data efficiently, accurately and in an organized and efficient format.

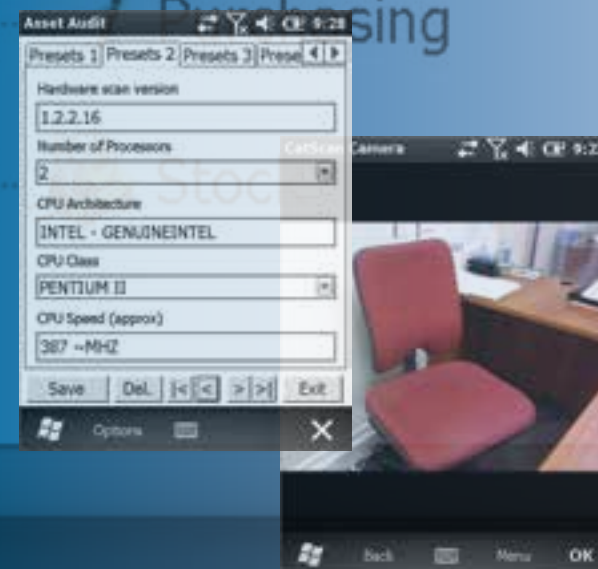
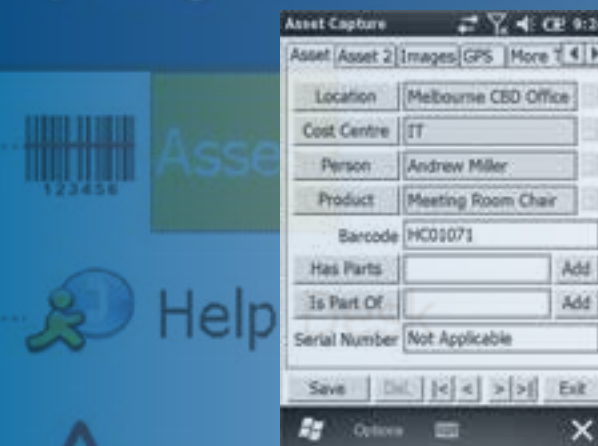
Using predefined lists of various criteria, based on your organisation’s unique structure and requirements.

Hardcat’s PDA-based solution allows:

- Consistency of captured data
- Rapid selection of criteria in drop-down lists or barcode scan-able fields
- Facility to create new criteria “on the fly”
- Achievable near-perfect accuracy
- The amount of time lost through human error to be reduced to an absolute minimum
- The capture of GPS co-ordinates
- Photographs to be attached to the asset record to identify the asset or to record the condition of the asset
- Comprehensive in-situ exception reporting
- On-the-spot investigation of what’s still to be audited or sighted...no matter what type of asset...parent or child

Having a complete on-line picture library of your assets allows you to make informed decisions relating to asset purchases and can reduce your insurance premiums by more than 30%.

- Automated data collection
- Total asset visibility
- Instant asset tracking
- Quick, simple to use and accurate
- Labour, time and cost efficient
- Improved asset security



SIMPLIFY AND IMPROVE CONTROL OF YOUR ASSET MAINTENANCE

The Hardcat Preventative Maintenance software is used Worldwide to maintain all types of operational equipment, assemblies and their components, typically by Location/Project/Parent-Child/Product-Type/and Equipment-Type.

Behind the Preventative Maintenance module sits a very large, scalable database that can manage hundreds of thousands of individual items of equipment. Hardcat handles the through-life history of the asset from inception through to disposal.

The Preventative Maintenance module allows the complete tracking of planned and reactive activity against an asset as well as the time and cost of maintaining the asset base.

The user has the ability to look at past, current and future maintenance plans for an asset, or groups of assets.

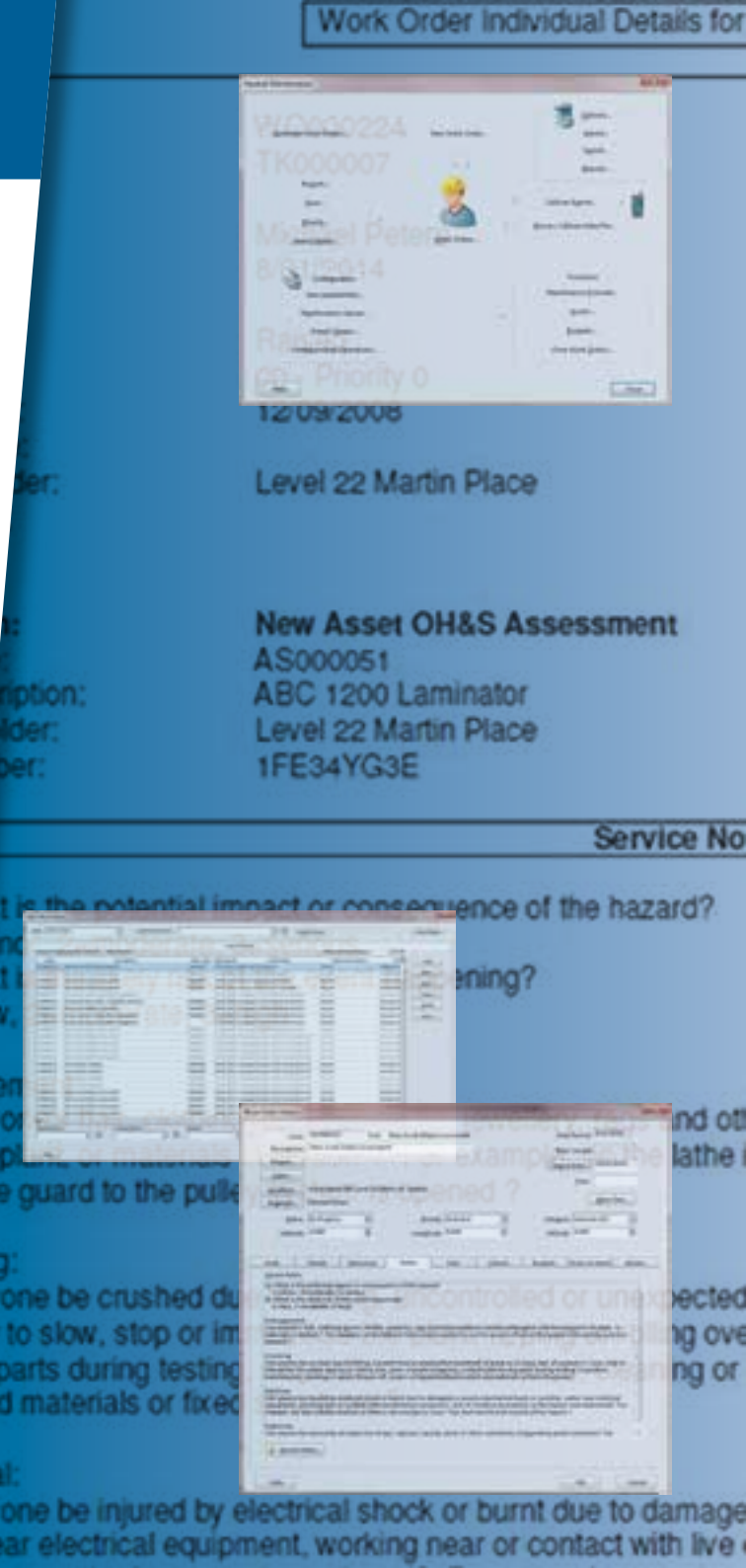
The Maintenance module allows users to set up common tasks or templates and automatically create scheduled Work Orders, both recurring and one-off. Work Orders can be triggered by Date or Unit information, or a combination of both. Ad-hoc Work Orders can also be actioned.

Imminent or Overdue Work Orders can automatically be flagged by email to the appropriate parties.

Hardcat Preventative Maintenance information is available through the following presentation methods:

- Job card or work order print-out
- Access via web browser
- Field-based PDA's
- Smartphone technology

The Hardcat MiCat application delivers Preventative Maintenance functionality to both the Android and iPhone smart-phone platforms. Real-time Preventative Maintenance data is presented in a familiar, intuitive interface, with any changes from the field user being instantly sent back to the Hardcat database.



SAVE TIME WITH DEPRECIATION CALCULATIONS AND REPORTING

Hardcat's Depreciation Module boasts unparalleled flexibility both in structure and reporting to allow virtually any depreciation scenario to be handled.

Unlike other depreciation solutions, non-depreciable assets such as leased items can be maintained in the same asset database and appear in an asset listing without appearing in the depreciation schedule.

It is also possible for other asset register users (e.g. IT staff, maintenance staff) to have their own asset classification system without affecting the asset type structure set up for depreciation purposes.

Advanced security ensures against non-finance staff accidentally changing any financial asset values or structures.

Proven:

A wholly owned subsidiary of the Reserve Bank of Australia turned to Hardcat as it's depreciation tool of choice when the established ERP failed to provide the IFRS revaluation capability they required.

Hardcat's Depreciation Module offers considerable time savings with depreciation calculations and corporate reporting:

- Easy to use and highly configurable - Add, change or dispose of assets, including reversing disposals
- Run a depreciation calculation as many times within a period as you need
- Easy transfer of data to and from popular spreadsheet and other applications.
- New assets are automatically adopted into the correct depreciation class
- Automate the delivery of PDF's or Excel spread sheets containing depreciation information via email in a consistent and timely manner
- Simple access - Disseminate depreciation values across the organisation, filtered accordingly, via HardcatWeb
- Fraction of the cost of large ERP's
- There are multiple books within the system, allowing the user to cater for Tax, Book as well as forecast future depreciation runs. The user will never run out of possibilities as the system caters for 9,999 different sets
- It is the only regulatory compliant software of its kind and permits 'what if' scenarios
- Able to be integrated with large ERP's such as SAP, Oracle, Dynamics etc



IMPROVE YOUR SERVICE MANAGEMENT AND REDUCE YOUR COSTS

The Hardcat Help Desk Module allows a single integrated solution to manage:

- IT service management
- Fault logging, reporting and resolution
- Change management
- Technical knowledge base
- Reduced Help Desk staff - Self resolution via knowledge base
- Retained knowledge base - Impact of the turnover of key help desk staff is dramatically reduced
- Stop wastage by maintaining assets under warranty
- Stop wastage by maintaining assets with no value

Hardcat highlights assets requiring maintenance that have a low or no value. Thus preventing the user from spending time and money maintaining assets that should be replaced.

By registering and maintaining up-to-date records on all hardware and software problems, users can immediately identify assets under warranty, maintenance support details and the performance history of each asset.

A variety of tools are included to allow problem diagnosis (and possible user correction) prior to sending a technician out on site.

A key system benefit is the ability to escalate problems and calculate the down-time for performance statistics on assets, asset types and suppliers.

Change management requests can be accurately tracked with a complete audit trail.

Permits you to track all IT problem calls and actions taken along with costs. It also contains a knowledge base and comprehensive reporting. Provides you with an effective means to immediately respond to Help Desk inquiries and satisfy your internal constituencies.



OPTIMISE YOUR STOCK LEVELS FOR MAXIMUM PRODUCTIVITY

The Hardcat Stock Module allows users to track stock (stationery, office supplies) and consumables (toner cartridges, spare parts, engine oil, MRO etc).

As well as allowing the user to know where stock is located and the quantity, this module will also keep track of how, when and what quantity of stock is used for what purposes.

The module allows the user to maintain optimum stock levels (not too high not too low) as well as a complete history of pricing changes.

Permits one to track, re-order, move, change and report on stock or consumables. A simple, on-line database of stock inventory.

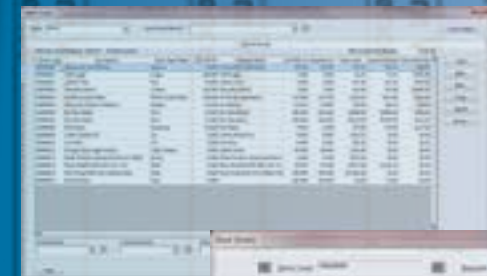
The Module allows the user to maintain optimum stock levels as well as a complete history of pricing changes.

Integration between the Stock Module and Hardcat's Maintenance and Help Desk functionality allows an organisation to know what spare parts are critical to avoid loss of productivity in the event of equipment breakdown.

Having an accurate inventory of spares allows an organisation to immediately effect repairs, rather than wait for the appropriate parts to arrive.

Unscheduled down time is costly for any business.

- Ensuring not overstocking or under stocking
- Audit trail of stock usage
- Automatic reorder of stock based upon usage
- Ensuring critical spares (eg for machinery used in production) are always available in the event of breakdown.
- Simple and effective budget management
- Caters for multiple foreign currencies
- User defined purchasing limits



TAKE CONTROL OF YOUR PROCUREMENT PROCESS

The Hardcat Procurement Module offers comprehensive management control of all order processing of assets, from budgeting, purchase order, goods delivery, to invoicing and final disposal.

By entering purchase order information directly into Hardcat, users can see at a glance what assets are on order, their cost, what has been received and those overdue.

Promotes savings through:

- Control of receipt of goods
- Knowledge of outstanding orders
- Prevent over ordering
- Knowledge of payments to be made
- Seamless integration between the purchasing and receipt of goods into the asset register
- Ensuring that the correct stock levels are maintained (avoid short orders or surplus orders)
- Budget management

A very powerful on-line “end to end” purchasing system which allows employees to request items, route them to management for approval and then records receipt of assets into the core asset register.

Automate administrative tasks such as:

- Purchasing costs, VAT/GST administration and price totals
- Templates for standard purchase order entries
- Asset association with different cost centres and budgets
- Automatic re-order function for stock when quantity levels are reached.

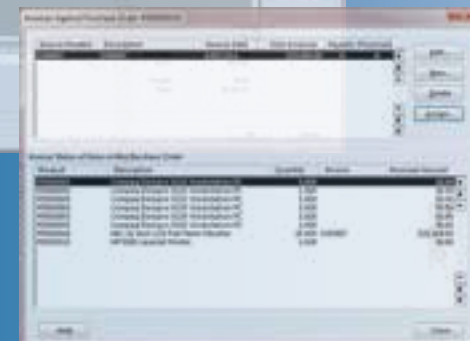
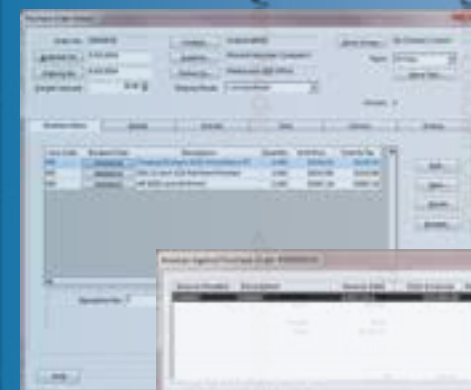
Invoices MUST quote Purchase Order number

Supplier Code

Qty

Unit Price

T



Hardcat Demo Systems

.... DUPLICATE

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EXTEND THE HARDCAT SOLUTION TO YOUR WHOLE ORGANISATION

The **HardcatWeb** module does not replace your current Hardcat system, it compliments it.

By installing the HardcatWeb module you are able to disseminate Hardcat data to remote locations with complete security. It simply sits on top of your current system.

HardcatWeb enables you to extend the Hardcat solution throughout your organisation, without exposing the full functionality of the traditional Hardcat client/server Windows application.

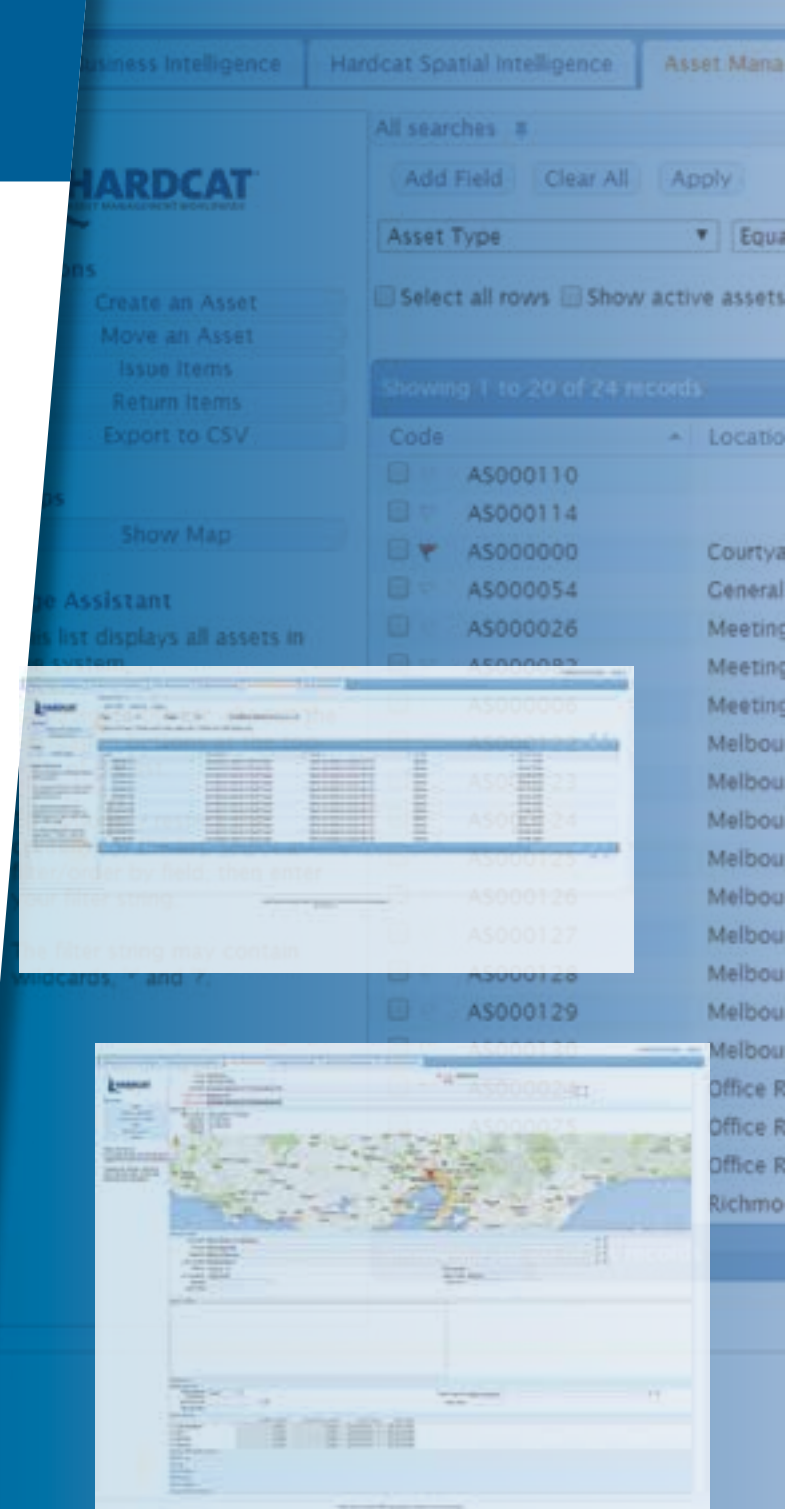
Increased visibility of the comprehensive Hardcat database via the web browser will allow a host of benefits, including:

- Greater oversight and accountability for assets
- Better responsiveness to their care and maintenance
- Reduction in information bottlenecks
- More rapid and timely update of basic asset data such as current location
- Smart options to allow administrators to tailor that access to suit user requirements and capabilities

Now Hardcat reporting is available to key stake-holders who may wish to access reports, without having to install the Windows client on their desktop or learn how to navigate through the various Hardcat modules to locate the relevant data.

HardcatWeb users can simply select a report and a predefined search criteria to apply to any business query,

Example: Report: Assets by Location,
Search: Leased IT assets only.



TAKE CONTROL AND BE IN TOUCH ANYWHERE AND ANYTIME

The Hardcat Smartphone App is referred to as **MiCat** is free and ready for you to download.

MiCat allows the following functions:

- Create, view and edit work orders on the iPhone or Android App
- Works in a 'live' connected stage to the Hardcat database so any work performed is reflected back on the Hardcat database straightaway
- Covers 75% of work order managements activities that can be performed from the traditional Hardcat software
- Full integration with the smartphone camera
- Access to work order presets, actions, details
- Create work orders out on the job when unscheduled/immediate repairs are identified.
- Real-time job allocation - Jobs can be raised in the head office and will show up on the smartphone of engineers' who are already on-site
- No need to perform manual upload/download of data from the Hardcat database
- Real-time job status updates.

What it means to you:

- Schedule and create work orders from the Hardcat system
- Allocate work orders to individual or groups of maintenance staff
- Provide external contractors or engineers with MiCat phone App access to view only their work orders
- Allocate work orders to external contractors (individuals or group)
- Contractors can see their work schedules at all times
- Complete the task and update any information in real time while in the field
- The system administrator has full visibility of all real-time maintenance activity
- Reduce the paperwork and associated time consuming follow-up activities
- Cost Savings!





SEE YOUR ASSETS AND WORK ORDERS AT A GLANCE

Hardcat has combined its HardcatWeb module with GIS maps to allow users to collect GPS x, y and z co-ordinates from a hand-held PDA.

This GPS information is stored in Hardcat against the particular asset.

Hardcat also allows GPS co-ordinates to be associated with, asset locations, people, work orders and help/service desk.

By combining maps into the HardcatWeb module the user is able to see what they are looking for on a map:

Assets

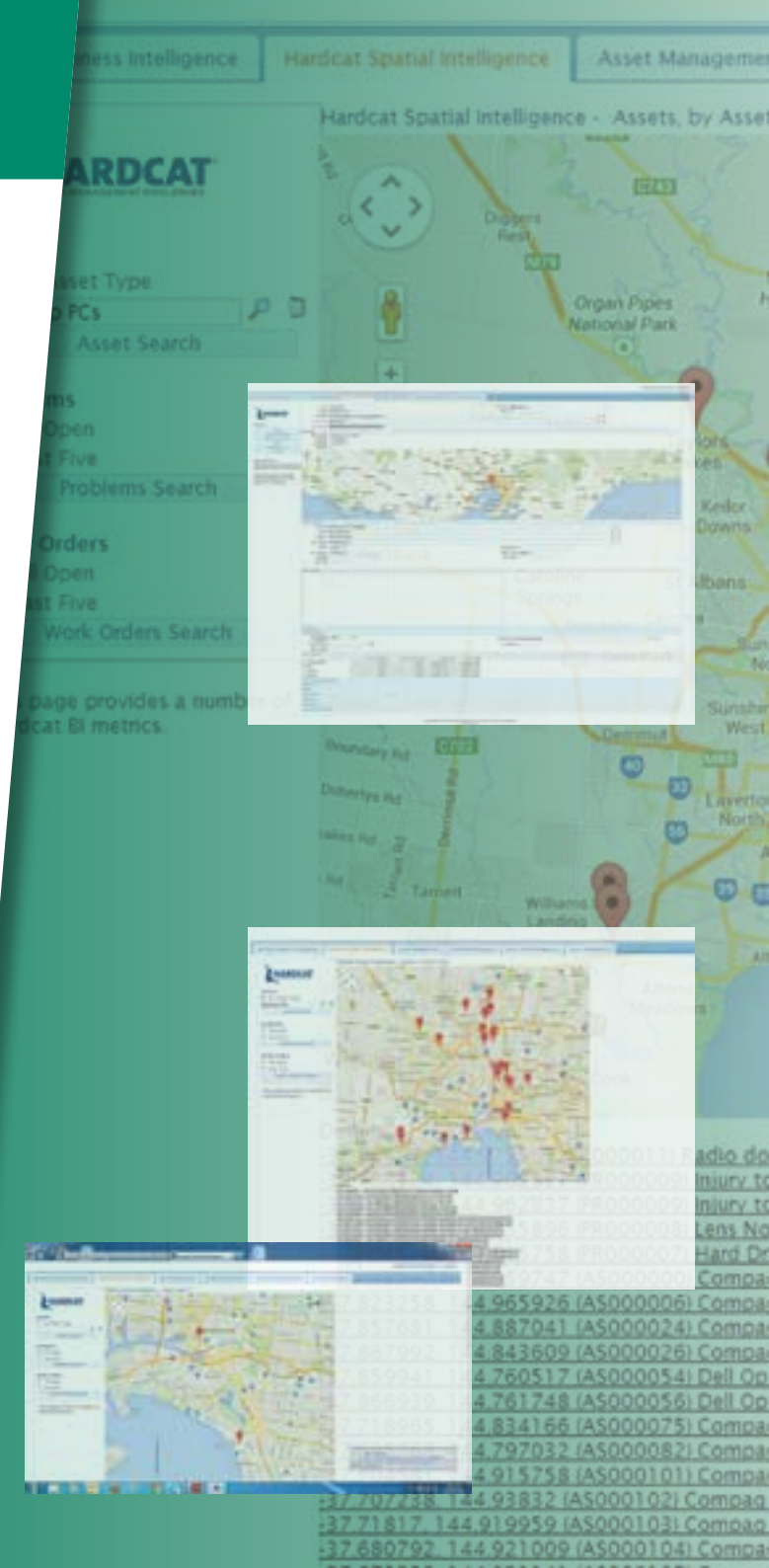
- All Assets
- Assets of a particular Type
- Selected Assets

Work Orders

- Open Work Orders
- The Last 5 Work Orders created
- Specific Work Orders

Problems

- Open Work Problems
- The Last 5 Problems created
- Specific Problems



GET THE BEST OUT OF YOUR CURRENT ENVIRONMENT

Hardcat recognises that an entire solution is often comprised of lots of different systems and we are dedicated to ensuring that the user experience is seamless, regardless of the systems involved.

Hardcat therefore embraces system interoperability which we achieve by a suite of powerful tools and techniques.

Out of the box, Hardcat provides users with a powerful import and export capability. Imports/exports can be scheduled to meet data synchronisation requirements.

For real-time activities, the Hardcat Professional Services Team can tailor an interface to meet an organisation's exacting requirements. The team will work closely with a customer and their (potentially) many product partners to answer the following questions...

- What systems need to 'talk'?
- Why?
- Who will be performing the integration?
- What technologies are available to 'talk' to the other systems?
- What data transformation needs to take place between systems?
- What information goes in? What information goes out?

For complex integration exercises with fairly closed systems, Hardcat can engage via an Information Broker – a set of tables or files which reside between systems and are shared by various parties – thus ensuring that only the required information is shared and the most appropriate integrators and vendors are consuming data.

Hardcat has experience integrating to the largest and smallest packages, from ERPs to small, bespoke accounting systems and even hardware auto-discovery tools.

Hardcat API functions:

System integrators can use the Hardcat API function to build interfaces that communicate with Hardcat and allow users to perform Hardcat tasks from within other 3rd party systems.

The largest benefit for organisations to use API's is the significant decrease in internal costs by eliminating the need for their employees to re-enter data that is already captured by an application, site or service.

The Hardcat API's allows users to perform the following Hardcat functions from other systems:

- Create/delete assets
- Update asset GPS coordinates
- Edit asset details such as location, person, cost centre and supplier.

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PRIMED FOR BUSINESS

Greentree
PRIMED FOR BUSINESS

Business
One

SAP Business
One

SmartStream

SmartStream

AGE ACCPAC

SAGE ACCPAC

LANDesk
SOFTWARE

LANDesk
SOFTWARE

Microsoft
GOLD CERTIFIED
Partner

Microsoft
GOLD CERTIFIED
Partner

Partner

Google

Google



Microsoft Active Directory

Active Directory
amazon

amazon

THE BEST OF BOTH WORLDS, HARDWARE AND SOFTWARE

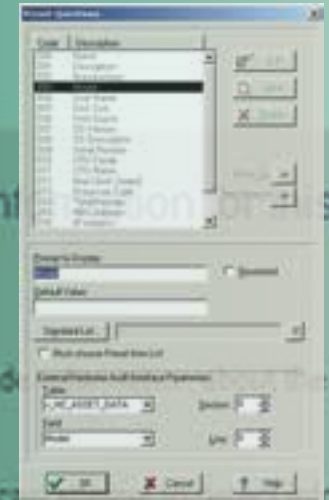
Users of Microsoft System Center Configuration Manager (SCCM) will be familiar with its capabilities as a sophisticated software management suite.

SCCM allows administrators to manage large numbers of Windows computers and is designed to allow for remote control, patch management, operating system deployment, network protection and other various services.

SCCM was formerly known as Systems Management Server (SMS). In 2007, SMS was renamed to SCCM.

Hardcat has developed a great companion tool allowing you to interrogate your SMS 2003 or SCCM 2007/2012 system and store system properties against objects in your Hardcat fixed asset management database.

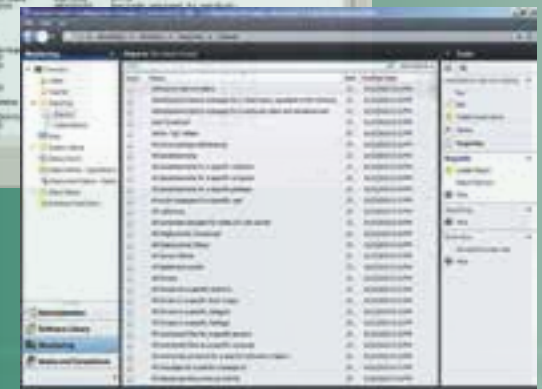
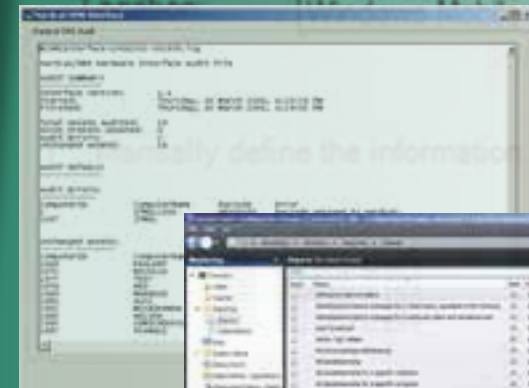
Our tool even logs changes and sends alerts to named administrators.



Deployment types include application.

Configuration Manager can detect the detection method, and installation program.

Type: Windows Installer (Native)
Custom deployment type
Windows Installer (Native)
Script Installer (Native)
Microsoft Application Virtualization
Cabinet



< Previous

NEED US TO DO IT ALL FOR YOU?

OVERVIEW

The most common issues that organisations face when managing fixed assets regardless of the enterprise software deployed is accuracy of the asset register itself.

The biggest problem surrounding this inaccuracy of data lies in the reconciliation of the assets registered in the database vs the assets that are physically there.

THE SOLUTION

Hardcat asset audit services, utilising Hardcat software and mobile devices can quickly and effectively:

- Capture new assets
- Audit existing assets
- Reconcile back to the financial and other corporate systems

KEY DRIVERS

- Audit compliance
- Financial reconciliation
- Validating and updating asset register
- Creation of an asset register
- Barcoding of assets for future audits
- Identifying what exists and what doesn't for tax benefits
- Further asset detail gathering for more informed procurement decisions
- Stock take of assets
- Condition of assets for 'maintenance' regimes

INDEPENDENT CAPTURE/AUDIT

It does not matter what ERP or accounting system you are using. The data captured will be supplied in the commonly used CSV text file format that can be imported into your existing system.

AUDIT

- Speed of Delivery
- Hardcat methodology and global experience
- Return on Investment
- Find Assets you never knew you had
- Expert audit and Experienced Personnel
- Audited data available in electronic format
- Use of Hardcat mobile technology and software
- Immediate tax rebates on new assets found
- Savings in time and resources
- Minimal impact on your organisations daily operations
- Discover assets registered but cannot be located — immediate write-off
- Flag assets that are in poor or faulty condition

CONSULTANCY

All Hardcat partners are trained to offer consultancy services. We will listen to your requirements and produce a tailored solution to suit your needs.



HARDCAT IS A ONE STOP SHOP SUPPLYING READERS AND LABELS

Hardcat will supply you with the complete solution.

Our consultants will look at your requirements and source the hardware or barcodes to suit your requirements.

Hardcat will source the RFID tag to suit your requirements. Listed below are just a few that we can source for you:

- RFID for document tracking
- RFID for tracking of books
- RFID wrist bands to track people
- RFID vehicle tags to track vehicles

Let us know what you require and we can source it...

BARCODE READERS

- Hand-held Barcode Readers (many various models)
- Online Barcode Readers (both connected as well as Wireless and Blue-tooth)

RFID READERS

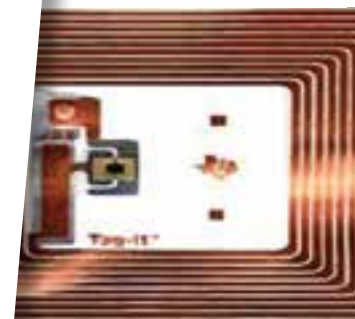
- Hand Held Readers
- Fixed Readers

BARCODE LABELS

- Laminated
- Plastic
- Aluminum
- Steel

RFID TAGS

- Paper
- Plastic
- Steel



WHAT OUR CLIENTS SAY

"We tested eight systems before selecting Hardcat"

Asset Logistics, Inc (USA)

"I have looked at other products on the market and Hardcat is by far the most complete."

Courville Auctioneers (Texas, USA)

"I had looked at several other packages, and this one blew the others away!"

University of Phoenix (USA)

"Of all the asset management demonstrations I have seen, it is one of the easiest to manage."

Ernst & Young

"When you use a system in a theatre of war, it has to be 100% solid, that was our major consideration in choosing Hardcat"

UK Ministry of Defence (UK)

"Your system is awesome. It is the best I have ever worked with."

Bostik

"To date our experience with Hardcat has been exceptional"

HeathTech Solutions (USA)

"Hardcat is a niche product with no competitor we could find"

Sytel (USA)

"We give Hardcat a score of 10 out of 10"

Lakeland College

"I don't know how we survived without Hardcat. We now use it for everything"

Inchord Communications Inc (USA)

"Hardcat - No questions and we love it!"

Jeffer, Mangels, Butler & Marmaro L.L.P. (USA)

"The guys in your technical area have done a superb job - it's perfect!"

Omya Southern Pty Ltd. (Australia)

"I believe Hardcat could become the next best thing since Excel for businesses."

McClain Consulting (San Francisco USA)

"The upgrade went very smooth. Thanks again for a great product."

inChord Communications (USA)

"Hardcat is economical, easy to use, and full of standard and optional features."

Ernst & Young

"We really do get a lot of benefit from Hardcat and use it for everything with relation to our IT purchasing"

Geller (New York, USA)

"We are very pleased with Hardcat, and believe we made the best choice."

DeKalb County Board Of Health (USA)

"Our Accounting dept seems to love Hardcat"

Victor O. Schinnerer (USA)

"As a professional Project Manager, I have no hesitation in recommending Hardcat. It is truly one of the great, Australian software success stories."

Rob Marx (Project Manager)

"Hardcat support is immediate, I have never seen anything like it... your product is awesome!"

Gerbig Snell/Weisheimer (USA)

"Even though you're half a world away, the service we have received thus far has been better than some of our local vendors"

Kentucky Farm Bureau (USA)

"Must also (again) comment on the timeliness of response. Less than an hour, even though I accidentally logged the call to the incorrect portal. Unbelievable!"

Department Parliamentary Library (Australia)

"V4 is Fantastic"

AMR (Malaysia)

STRENGTH IN NUMBERS

Over 2,000 blue chip organisations in over 120 countries around the world have chosen Hardcat for their fixed asset management needs. The list below represents a small sample of our broad and diverse client base.

Accounting/Consulting

- Deloitte Touche Tohmatsu
- PricewaterhouseCoopers
- Cunningham Lindsey Australia

Advertising

- BADJAR
- Ogilvy
- DDB
- M&C
- SAATCHI

Aged Care

- Australian Unity Retirement
- De Paul Villa Aged Care
- Department of Ageing & Disability
- Glenview Nursing Home

Agriculture/Primary Industries

- DeLaval Limited
- Murray Goulburn Co-Op
- South West Fibre
- Coleambally Irrigation

Banking/Investment

- AmBank
- ANZ Bank
- Bank of Tokyo - Mitsubishi
- BNP Paribas
- Byblos Bank Africa
- Ecobank Nigeria
- First Bank of Nigeria
- Industrial Bank of Kuwait
- ING Bank
- Macquarie Group Services
- Rabo Bank Group
- Reserve Bank of Australia
- Note Printing Australia Limited

Construction/Engineering

- A Noble & Son
- BDP (UK)
- Caterpillar

- Coral Homes
- Delta Group
- Elizabeth River Crossings
- Flynn Canada Ltd
- John Holland Construction
- Laing O'Rourke
- Metricon Homes
- Silvercity Drilling

Charity and Not for Profit

- CareFlight
- Churches of Christ Care
- Community Solutions Inc.
- Disability Rights California
- Melbourne City Mission
- Seeds of Life
- Uniting Church in Australia

Chemical

- Applied Chemicals
- Aspen Pharma
- Pfizer
- Vertex Pharmaceuticals

Councils

- Cardinia Shire Council
- Met Service Limited
- Newcastle Municipality
- Shire of Yarra Ranges
- Worcester City Council

Defence

- BAE Systems
- Defence CBRN Centre
- DISC Asset Management System
- DSTO
- Infantry Training Catterick
- Joint Interagency Liaison Office
- RAF Halton
- Royal Military Academy Sandhurst
- RTMC Chilwell
- Saab Systems
- TEWSPO
- Thales Australia Limited

- Transfield Defence Operations
- U.S. Navy Sparwars Systems Center Pacific

Education/University

- American Career College
- Armadale Senior High School
- Bay of Plenty Polytechnic
- Board of Studies
- Chisholm Institute
- Flinders University
- Hawaii Dept of Education
- Macquarie University
- Manukau Institute of Technology
- Melbourne Business School
- Mount Saint Vincent University
- Northern Cape Education Department
- Practical Education Institute
- St Louis Science Center
- Umfolozi College
- Universiti Putra Malaysia
- University of New South Wales
- University of Otago
- University of Wisconsin
- Waiariki Institute of Technology

Emergency Services and Police

- Australian Federal Police
- Avon Fire Brigade Asset
- City of North Las Vegas Police
- Dallas Police Department
- Queensland Police
- South Australian Police
- Victoria Police

Finance

- Florida Dept of Financial Services
- GE Auto & Fleet
- Geller & Co.
- Hitachi Capital
- Link Market Services

- PT. BFI Finance Indonesia
- RentSmart
- Thales

Government

- Attorney-General's Department
- City of Alabaster
- City of Pelham
- Corruption and Crime Commission
- Department of Foreign Affairs
- Department of International Relations
- Department of the Environment
- Environment Protection Authority
- Independent Commission against Corruption
- Museum of Victoria
- National Trust of Australia
- Orange County Comptroller
- Parliament of WA
- PNG National Fisheries Authorities
- Qatar Olympic Committee
- State Library of Victoria
- Sydney Harbour Foreshore Authority
- Sydney Opera House Trust

Health/Hospital/Medical

- Abbott Diabetes Care
- Anglicare
- Benenden Hospital
- DeKalb County Board of Health
- Healthscope
- HealthShare NSW
- Labtests Auckland
- Lake Health
- Lakeland Health Limited
- NSW Ministry of Health
- Royal Melbourne Hospital
- Royal Victorian Eye and Ear
- Servier Laboratories
- South Auckland Hospice
- Southern Health
- St. Vincent's Health

- Symbion Pharmacy Services
- Tairawhiti Health
- Wesley Radiation Oncology

Hospitality/Hotel/Leisure

- Accor Advantage Plus
- Adelaide Shores
- Ascents Hotel Pty Ltd
- Bathurst RSL Club Ltd
- Carlton Hotel
- Chatswood RSL Club
- Chukchansi Gold Resort and Casino
- Crown Melbourne Limited
- Crown Perth
- Discovery Holiday Parks
- Fitness First
- Four Seasons Resort
- Grand Millennium KL
- Hayman Island Resort
- Hotel Inter-Continental Sydney
- Melbourne Theatre Company
- Protea Hotel Fire and Ice
- Rarotongan Beach Resort and Spa
- Reethi Rah Resort
- Rendezvous Grand Hotel
- Sheraton Noosa Resort and Spa
- Sovereign Hill Museum
- Wyndham Vacation Resort Asia Pacific
- Zoos Victoria

Industrial

- Akzo Nobel Pty Ltd
- Dynamic Satellite Surveys
- Pacific Services Group
- Vivo Energy Uganda

Industry Services

- Amadeus Gulf
- Clarus Fluid Intelligence LLC
- Gatso
- HP Tafmis Assets
- Matsuura Machinery Corporation

Insurance/Legal

- Ageas Insurance
- Amlife Insurance
- Aon Risk Services
- British American Insurance
- Clifford Chance
- Corrs Chambers Westgarth
- Crown Solicitor's Office
- Gallagher Bassett Services
- Jeffer, Mangels, Butler & Mitchell
- Kentucky Farm Bureau Mutual Insurance
- Malaysian Reinsurance Berhad
- Sparke Helmore Lawyers
- Territory Insurance Office
- Victoria Legal Aid

Manufacturing

- Australia Pacific Electric Cables
- Australian Country Choice
- Benfield Motor Group
- Bostik
- Bridgestone Earthmover Tyres
- De Beers
- Ford Motor Company
- Green's General Foods
- Honda
- Kellogg
- Kenya Tea Packers
- Knauf Plasterboard
- Manildra Group
- NGK Spark Plug
- Sebel Furniture
- SMC Pneumatics
- Toshiba
- Toyota
- Unilever

Media/Publishing/Video/TV

- Animal Logic
- B Sky B
- Film-Ocean
- Hat Trick Productions
- Ikon
- JMC Academy
- News Ltd
- Random House Australia

Mining and Resources

- ADGAS
- CITIC Pacific Mining
- INPEX
- INTECSEA
- Minara Resources
- Pilbara Manganese
- Queensland Mines Rescue Service
- Shell

Outsourcing IT/Other

- ALLEASING
- Citrix Systems Asia Pacific Pty Ltd
- Hostworks Limited
- HP Enterprise Services Defence 1
- Sarina Russo Group

Ports - Sea/Air

- JFK Airport New York
- Flinders Ports
- La Guardia Airport New York
- MNG Maritime
- Newark Airport New York
- Port of London Authority
- SMIT Sub-sea Middle East LLC

Real Estate

- KLCC Property Holdings Berhad
- Metricon Homes

Retail/Wholesale

- 7-Eleven Inc.
- Australian Automotive Group
- Dimattina Coffee
- Heartland Holden
- Millers Retail Limited
- Panasonic Australia
- Rivalea
- RRG Group
- Specsavers
- Yamaha Music

Software/IT

- Countrytell
- KYCOM Holdings

Telecommunications

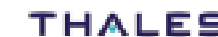
- Ericsson
- MIC Tanzania
- Millicom Tchad
- MTN Afghanistan
- MTN Ghana
- MTN Ivory Coast
- MTN Nigeria
- NEC Technologies
- Red Bee Media Australia
- STW Communications Group
- Telstra Corporation Limited
- Webcentral

Transport/Storage

- Americold
- ANL Container Line
- Etihad Airways
- Mainfreight Ltd
- Northline
- Peter Kittle Motor Company
- Points West Equipment
- RailCorp
- Seagate Technology
- South African Express Airways
- Tollink
- VISA Global Logistics
- Wridgways

Utilities

- Intertoll
- National Irrigation Board
- National Nuclear Laboratory
- SA Power Networks
- South Australia Water Corporation
- TRU Energy Yallourn
- Verve Energy
- Western Power



RETURN ON INVESTMENT

Hardcat plans well into the future with respect to supplying our client base what they need.

We have many clients who have been using Hardcat to control their asset base for over 20 years.

The main reason that Hardcat retains its client base is due to its continual evolution and planned development.

Hardcat's Return on Investment for the client is immediate.

The first audit will highlight assets you were not aware of, thus improving the valuation of your organization. Also during the audit, Hardcat will highlight missing assets, these can be an immediate write-off from your books and the associated tax rebate.

HARDCAT SAMPLE SAVINGS

HEALTH DEPARTMENT HARDWARE TRACKING



- Man hours for mandatory audits reduced by approximately 70%. Annual savings of approximately \$85,000.
- Facilitated greater bargaining power for both new and replacement planning contracts with hardware vendors. Savings in excess of \$100,000 in the first year.

WEAPONS AUDIT FOR WHOLE OF STATE POLICE FORCE



- Man hours for mandatory audits reduced by approximately 80%. Annual savings of \$250,000.
- No longer paying licence fee for Mincom/Ventyx system. Annual savings of \$80,000.
- Dramatic reduction in time spent explaining audit discrepancies. Annual savings of \$25,000.
- Total annual savings of approximately \$355,000.

TECHNICAL INSPECTION SERVICE



- Enabled A.Nobles to charge and additional management fee of 5%. Additional billing of \$120,00 per annum.
- No need for programmers to support access systems. Annual savings of \$60,000.
- 65% reduction in processing data, which resulted in savings of \$95,000 per annum.
- Annual savings/additional revenue of approximately \$275,000.

OUR STORY

Hardcat was founded by Managing Director and President Dan Drum in Melbourne, Australia in 1986.

With its innovative new products gaining immediate market acceptance the company grew rapidly and within just four years had expanded to the United Kingdom, securing a range of clients from Harrods to the Ministry of Defence.

From there Hardcat launched into the United States, winning business with clients such as the Nuclear Regulatory Authority and Niagara Mohawk Power, before incorporating in New York in 2000.

During this time, the company has also appointed partners in various other countries around the world including New Zealand, Canada, the UAE, Hong Kong, Singapore, Malaysia, South Africa, Ghana, Uganda, Indonesia and China.

Hardcat software has been sold to literally thousands of the world's most prestigious corporate and government entities in more than 120 countries worldwide, and there are Hardcat representatives based in every corner of the globe.

A quick glance at our Client List confirms that Hardcat is a leader in its field, chosen by well-established organisations for the very best in fixed asset management.



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